

Avaya YES Promotions

1 July – 31 December 2010

YES Upgrade for Nortel Installed Base**YES Option 11 to CS1K**

Upgrade any Option 11 system with over 250 users to the latest release of CS1K and receive the discount of 50% off WPP. Valid 1 July – 31 December 2010.

Target: Option 11 Installed base

Flat discount across all upgrade components.

To qualify the system must have over 250 users and the order must also include the following:

- Minimum 10 soft phone licenses
- Minimum 10 Personal Call Assistant licences (NTHN12NA)
- Minimum 10 MobileX Licenses (NT5Y49AA)
- Minimum 25 Integration Licenses to MOC. (NTHN12FA)

This Program cannot be combined with any other Avaya specific rebate and/or promotion offers, including pricing discounts received through the Avaya special bids process.

Order Process

Follow the regular process of using the Enterprise Configurator to design your solution, ensuring you have included the required UC Components. If the opportunity is eligible, the BP can use the program discount. Simply inform your distributor or Avaya that you wish to use the YES Option 11 promotion.

YES Upgrade to CS1K 500+

Upgrade any 51C/61C/81C/CS1K system with over 500 users to the latest release of CS1K and receive the discount of 50% off WPP. Valid 1 July – 31 December 2010.

Target: 51c/61c/81/CS1k installed base over 500 users upgrade to the latest release of CS1k

Flat discount across all upgrade components.

To qualify the system must have over 500 users and the order must include the following:

- 25 soft phone licenses
- 25 Personal Call Assistant licences (NTHN12NA)
- 25 MobileX Licenses (NT5Y49AA)
- 50 Integration Licenses to MOC. (NTHN12FA)

This Program cannot be combined with any other Avaya specific rebate and/or promotion offers, including pricing discounts received through the Avaya special bids process.

* In addition if an order for Avaya Aura Session Manager is made at the time of the upgrade you will receive the special pricing of 80% off the Global Price list for the Avaya Aura session Manager hardware and licenses.

Order Process

For the upgrade to CS1K follow the regular process of using the Enterprise Configurator to design your solution, ensuring you have included the required UC Components. If the opportunity is eligible, the BP can use the program discount. Simply inform your distributor or Avaya that you wish to use the 500+ promotion.

If you wish to add Session Manager, please configure the Avaya Aura Session Manager solution using the ASD tool, then enter the quote details into the online discount claim from which can be found on the related link below.

Claim form

<https://enterpriseportal.avaya.com/ptWeb/bp/so/CS201062816758297024/C2010628125957376081/SN201062816835732003/SN201062816835732003>

YES Upgrade for Communication Manager



Through Sept 30th 2010
Upgrade to Avaya Standard Edition
Upgrade to Avaya Enterprise Edition

YES CM Upgrade

Upgrade any Definity or Communication Manager Release 4.0 or earlier to the latest version of Communication Manager and receive the discount of 66.5% off GPL for all Avaya Heritage product associated with and purchased at the time of the upgrade. Valid 1 July – 31 December 2010.

Target: All Avaya Communication manager systems release 4.0 and earlier – Upgrade to Latest release of Avaya Aura Communication Manager.



Flat discount across all upgrade components.

This Program cannot be combined with any other Avaya specific rebate and/or promotion offers, including pricing discounts received through the Avaya special bids process.

Order Process

Follow the regular process of using the ASD Configurator to design your solution. If the opportunity is eligible, the BP can use the program discount automatically. Simply inform your distributor or Avaya that you wish to use the YES CM promotion.

YES to Collaboration

Through Sept 30th 2010  

Yes to Collaboration

Purchase Avaya Aura Conferencing 6.0 for 100 users with Avaya Aura Session Manager for greater than 500 users, and receive the attractive discount of 80% off GPL for all the hardware and software. Valid 1 July – 31 December 2010.

The Collaboration bundle includes:

- Avaya Aura Conferencing 6.0 , 100 users
- Avaya Aura Session Manager , 500 users

Purchase both items a flat discount off Hardware and Software.

This Program cannot be combined with any other Avaya specific rebate and/or promotion offers, including pricing discounts received through the Avaya special bids process.

Order Process

Configure the solutions using the ASD tool, then enter the quote details into the online discount claim from which can be found on the related link below.

Claim form

<https://enterpriseportal.avaya.com/ptWeb/bp/so/CS2010628155525498002/C2010628131530351097/SN20106281555630902024/SN20106281555630902024>